

## ***SAME Midwest Small Business Expo 2017 Presentations***

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- **The New All Small Mentor Protégé Program** presented by David Rose, Managing Partner, Rose Consulting Law
- **Requests for Equitable Adjustments, Claims and Protests** presented by David Rose, Managing Partner, Rose Consulting Law
- **Healthy Organizations – Managing Change** presented by Emma Kowalenko, President, Kowalenko Consulting Group Inc.
- **AFSOC Osprey: A Case Study in Resilient Design** presented by Melissa Meade, PE, Senior Fire Protection Engineer, Woolpert
- **Change preparedness** - & Emma Kowalenko, President, Kowalenko Consulting Group, Inc.
- **Update From Argonne National Laboratories** - Pam Sydelko, Director Systems Science Center, Argonne National Laboratory
- **Regulatory Update: Changes in the Small Business Regulations – The Year in Review** presented by David Rose, Managing Partner, Rose Consulting Law
- **Subcontracts and Proposals** presented by David Rose, Managing Partner, Rose Consulting Law
- **Teaming and Joint Ventures** presented by David Rose, Managing Partner, Rose Consulting Law
- **Capture Strategy** presented by Suzanne Ferris, Business Development, HGA Architects & Engineers
- **Market Research using Federal Procurement Data System (FPDS-NG)** presented by Marc Violante, Director of Federal Market Strategies, Wisconsin Procurement Institute
- **Contract Documentation – Start to Finish** presented by Carol Murphy, Business Development Specialist, Wisconsin Procurement Institute
- **Overview of USACE Chicago District** - LTC Jason Borg, Deputy District Commander, US Army Corps of Engineers – Chicago District

- [NAVFAC Government Panel Presentation](#) - Donn Stiner, Facilities Management Division Director, Naval Facilities Engineering Command (NAVFAC)
- [Eaton Small Business Presentation](#) - Colonel Bob Underwood, Business Development Manager, Eaton Corporation
- [Doing Business With The US Environmental Protection Agency](#) - William A. Massie Jr, Chief, Acquisition and Assistance Branch, Environmental Protection Agency, Resource Management Division, Region 5
- [Doing Business With The Coast Guard](#) - Richard Goodman, US Coast Guard, Lake Michigan Sector
- [UPDATE FROM GENERAL SERVICES ADMINISTRATION \(GSA\), PUBLIC BUILDING SERVICE \(PBS\)](#) presented by Robert P. Theel, FAIA, Chief Architect, Great Lakes Region GSA, Director, Design & Construction Division
- [LEGISLATIVE AND REGULATORY UPDATE FROM THE US SBA](#) presented by Eric Ness, District Director Wisconsin and Acting Region V Administrator and Janis Kaiser, Procurement Center Representative Region V